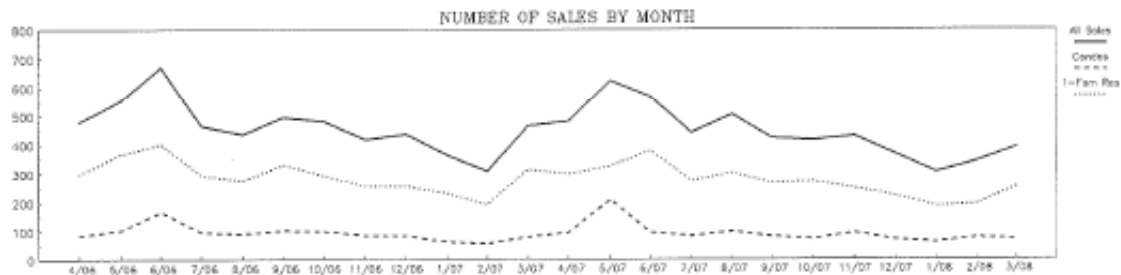
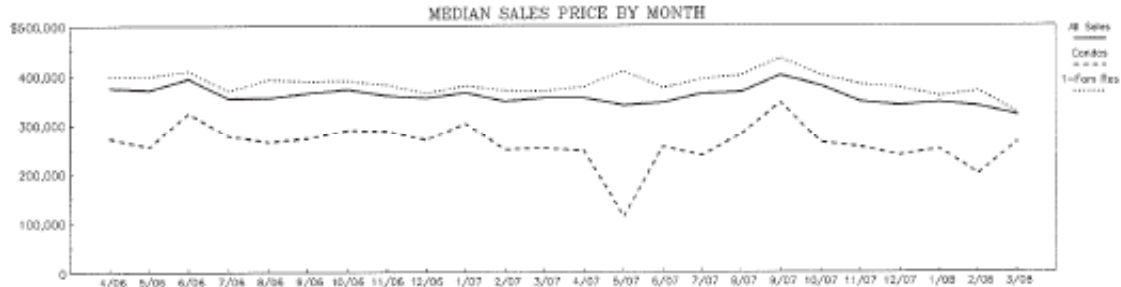


# BARNSTABLE COUNTY

## Sales Review by Town



|                       | NUMBER OF SALES |            |               |          |          |               | MEDIAN PRICE |            |               |           |           |               |
|-----------------------|-----------------|------------|---------------|----------|----------|---------------|--------------|------------|---------------|-----------|-----------|---------------|
|                       | March 2017      | March 2008 | %CHANGE 07-01 | 2017 YTD | 2008 YTD | %CHANGE 07-08 | March 2017   | March 2008 | %CHANGE 07-08 | 2017 YTD  | 2008 YTD  | %CHANGE 07-01 |
| <b>BARNSTABLE</b>     |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 11              | 2          | -81.82%       | 22       | 10       | -54.55%       | \$475,000    |            | -100.00%      | \$482,500 | \$477,500 | 5.52%         |
| Condo                 | 0               | 1          | N/A           | 2        | 1        | -50.00%       |              |            | N/A           |           |           | N/A           |
| All Sales             | 14              | 6          | -57.14%       | 30       | 18       | -40.00%       | \$497,500    | \$333,313  | -33.00%       | \$482,500 | \$431,000 | -4.75%        |
| <b>BOURNE</b>         |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 16              | 16         | 0.00%         | 36       | 35       | -2.78%        | \$318,750    | \$283,000  | -11.22%       | \$346,500 | \$333,850 | -3.65%        |
| Condo                 | 4               | 4          | 0.00%         | 16       | 7        | -56.25%       | \$212,500    | \$233,750  | 10.00%        | \$235,000 | \$225,900 | -3.87%        |
| All Sales             | 24              | 24         | 0.00%         | 69       | 56       | -18.84%       | \$318,750    | \$233,750  | -26.67%       | \$315,000 | \$279,250 | -11.35%       |
| <b>BREWSTER</b>       |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 14              | 8          | -42.86%       | 34       | 25       | -26.47%       | \$396,500    | \$377,500  | -4.79%        | \$418,450 | \$358,500 | -14.33%       |
| Condo                 | 5               | 5          | 0.00%         | 12       | 12       | 0.00%         | \$270,000    | \$251,000  | -7.04%        | \$276,000 | \$239,500 | -13.22%       |
| All Sales             | 20              | 16         | -20.00%       | 54       | 47       | -12.96%       | \$371,500    | \$290,000  | -21.94%       | \$381,250 | \$320,000 | -16.07%       |
| <b>CENTERVILLE</b>    |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 21              | 21         | 0.00%         | 46       | 36       | -21.74%       | \$336,250    | \$289,000  | -14.05%       | \$330,250 | \$302,500 | -8.40%        |
| Condo                 | 2               | 0          | -100.00%      | 2        | 0        | -100.00%      |              |            | N/A           |           |           | N/A           |
| All Sales             | 26              | 23         | -11.54%       | 54       | 41       | -24.07%       | \$333,375    | \$305,000  | -8.51%        | \$330,250 | \$310,000 | -6.13%        |
| <b>CHATHAM</b>        |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 15              | 14         | -6.67%        | 41       | 38       | -7.32%        | \$500,000    | \$598,250  | 19.25%        | \$525,000 | \$638,750 | 21.67%        |
| Condo                 | 0               | 0          | N/A           | 5        | 7        | 40.00%        |              |            | N/A           | \$655,000 | \$154,156 | -76.46%       |
| All Sales             | 23              | 19         | -17.39%       | 64       | 68       | 6.25%         | \$590,000    | \$700,000  | 18.64%        | \$598,500 | \$577,500 | -3.40%        |
| <b>COTUIT</b>         |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 5               | 3          | -40.00%       | 12       | 9        | -25.00%       | \$477,500    | \$260,000  | -45.55%       | \$478,750 | \$465,000 | -2.87%        |
| Condo                 | 0               | 0          | N/A           | 0        | 0        | N/A           |              |            | N/A           |           |           | N/A           |
| All Sales             | 5               | 3          | -40.00%       | 14       | 9        | -35.71%       | \$477,500    | \$260,000  | -45.55%       | \$478,750 | \$465,000 | -2.87%        |
| <b>DENNIS</b>         |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 24              | 18         | -25.00%       | 48       | 50       | 4.17%         | \$364,500    | \$283,250  | -22.29%       | \$345,000 | \$289,450 | -16.10%       |
| Condo                 | 9               | 8          | -11.11%       | 15       | 23       | 53.33%        | \$185,000    | \$130,000  | -29.73%       | \$185,000 | \$135,000 | -18.18%       |
| All Sales             | 36              | 32         | -11.11%       | 75       | 89       | 18.67%        | \$335,000    | \$264,900  | -20.93%       | \$330,000 | \$276,500 | -10.23%       |
| <b>EASTHAM</b>        |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 10              | 10         | 0.00%         | 29       | 27       | -6.90%        | \$514,500    | \$467,500  | -9.14%        | \$479,000 | \$450,000 | -6.05%        |
| Condo                 | 0               | 4          | N/A           | 1        | 10       | 900.00%       |              | \$240,000  | N/A           | \$240,000 |           | N/A           |
| All Sales             | 11              | 14         | 27.27%        | 33       | 38       | 15.15%        | \$549,000    | \$389,500  | -29.09%       | \$485,000 | \$384,250 | -17.37%       |
| <b>FALMOUTH</b>       |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 47              | 36         | -23.40%       | 116      | 94       | -18.97%       | \$444,000    | \$317,500  | -28.49%       | \$391,000 | \$354,500 | -9.34%        |
| Condo                 | 9               | 3          | -66.67%       | 20       | 18       | -10.00%       | \$290,000    | \$130,000  | -55.17%       | \$297,500 | \$169,450 | -43.04%       |
| All Sales             | 65              | 45         | -30.77%       | 164      | 131      | -20.12%       | \$425,000    | \$310,000  | -27.06%       | \$398,500 | \$350,000 | -9.91%        |
| <b>HARWICH</b>        |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 21              | 15         | -28.57%       | 53       | 46       | -13.21%       | \$357,000    | \$348,000  | -2.52%        | \$375,000 | \$366,250 | -2.33%        |
| Condo                 | 2               | 0          | -100.00%      | 4        | 2        | -50.00%       |              |            | N/A           | \$210,000 |           | -100.00%      |
| All Sales             | 31              | 20         | -35.48%       | 71       | 60       | -15.49%       | \$348,800    | \$348,000  | 0.06%         | \$346,000 | \$361,750 | 4.55%         |
| <b>HYANNIS</b>        |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 14              | 13         | -7.14%        | 35       | 31       | -11.43%       | \$272,000    | \$209,000  | -23.16%       | \$335,000 | \$207,000 | -38.21%       |
| Condo                 | 5               | 5          | 0.00%         | 12       | 19       | 58.33%        | \$320,000    | \$144,500  | -54.84%       | \$190,500 | \$144,500 | -24.15%       |
| All Sales             | 24              | 21         | -12.50%       | 58       | 57       | -1.72%        | \$275,500    | \$209,000  | -24.14%       | \$300,000 | \$200,000 | -33.33%       |
| <b>MARSTONS MILLS</b> |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 6               | 6          | 0.00%         | 18       | 20       | 11.11%        | \$452,500    | \$376,000  | -16.91%       | \$400,000 | \$358,500 | -10.38%       |
| Condo                 | 0               | 0          | N/A           | 1        | 0        | -100.00%      |              |            | N/A           |           |           | N/A           |
| All Sales             | 6               | 6          | -25.00%       | 22       | 22       | 0.00%         | \$452,500    | \$376,000  | -16.91%       | \$400,000 | \$358,500 | -10.38%       |
| <b>MASHPEE</b>        |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 15              | 15         | 0.00%         | 34       | 43       | 26.47%        | \$485,000    | \$290,000  | -40.21%       | \$355,500 | \$329,900 | -7.20%        |
| Condo                 | 17              | 13         | -23.53%       | 40       | 33       | -17.50%       | \$309,500    | \$375,400  | 21.29%        | \$291,000 | \$374,000 | 28.52%        |
| All Sales             | 36              | 37         | 2.78%         | 88       | 90       | 2.27%         | \$349,200    | \$350,000  | 0.23%         | \$321,250 | \$346,575 | 7.86%         |
| <b>ORLEANS</b>        |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 11              | 6          | -45.45%       | 20       | 20       | 0.00%         | \$600,000    | \$564,370  | -5.94%        | \$508,000 | \$564,370 | 11.54%        |
| Condo                 | 2               | 3          | 50.00%        | 7        | 10       | 42.86%        |              | \$320,000  | N/A           | \$275,000 | \$242,500 | -11.82%       |
| All Sales             | 18              | 11         | -38.89%       | 33       | 36       | 9.09%         | \$567,500    | \$435,000  | -23.35%       | \$440,000 | \$478,250 | 8.34%         |
| <b>OSTERVILLE</b>     |                 |            |               |          |          |               |              |            |               |           |           |               |
| 1 Family              | 11              | 7          | -36.36%       | 14       | 17       | 21.43%        | \$937,500    | \$330,000  | -64.80%       | \$997,750 | \$515,000 | -48.38%       |