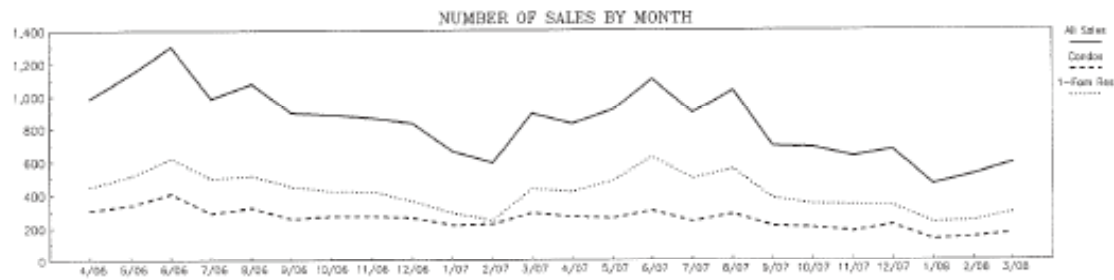
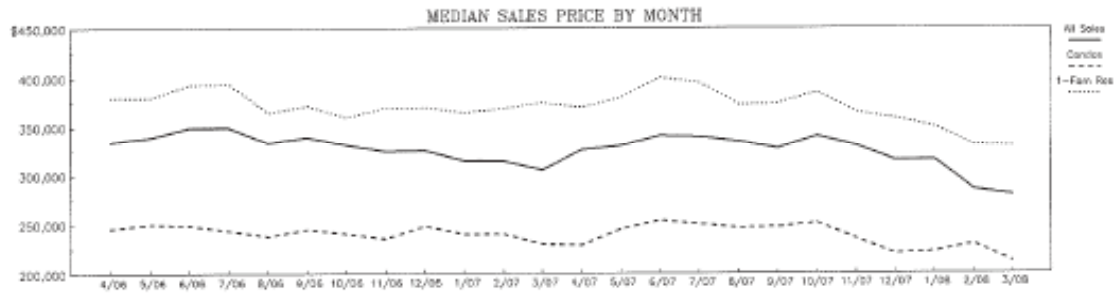


ESSEX COUNTY

Sales Review by Town



	NUMBER OF SALES						MEDIAN PRICE					
	March 2007	March 2008	%CHANGE 07-08	YTD 2007	YTD 2008	%CHANGE 07-08	March 2007	March 2008	%CHANGE 07-08	YTD 2007	YTD 2008	%CHANGE 07-08
AMESBURY												
1 Family	14	30	-28.57%	24	19	-20.83%	\$297,500	\$344,500	15.80%	\$296,000	\$275,000	-7.09%
Condo	11	7	-36.36%	25	15	-40.00%	\$199,000	\$250,000	25.63%	\$234,900	\$215,000	-8.47%
All Sales	33	21	-36.36%	70	41	-41.43%	\$265,000	\$275,000	3.77%	\$269,668	\$265,000	-1.73%
ANDOVER												
1 Family	37	20	-45.95%	65	47	-27.69%	\$585,000	\$478,000	-18.29%	\$585,000	\$550,000	-5.98%
Condo	8	9	12.50%	34	20	-41.18%	\$289,000	\$168,000	-41.87%	\$283,900	\$177,000	-37.65%
All Sales	49	30	-38.78%	108	76	-29.63%	\$565,000	\$445,000	-21.24%	\$468,250	\$461,250	-1.07%
BEVERLY												
1 Family	33	16	-51.52%	68	45	-33.82%	\$380,000	\$380,000	0.00%	\$374,000	\$370,000	-1.07%
Condo	25	11	-56.00%	60	28	-53.33%	\$229,000	\$190,000	-17.03%	\$225,000	\$225,000	0.00%
All Sales	65	28	-56.92%	139	86	-38.13%	\$325,000	\$316,250	-2.69%	\$323,066	\$330,750	2.38%
BOXFORD												
1 Family	7	5	-28.57%	17	9	-47.06%	\$487,000	\$550,000	12.94%	\$650,000	\$399,000	-39.53%
Condo	0	0	N/A	0	0	N/A			N/A			N/A
All Sales	7	6	-14.29%	17	14	-17.65%	\$487,000	\$549,950	12.93%	\$650,000	\$549,950	-15.30%
DANVERS												
1 Family	15	12	-20.00%	30	29	-3.33%	\$399,000	\$395,500	-0.88%	\$400,000	\$349,900	-12.53%
Condo	6	7	16.67%	11	17	54.55%	\$261,250	\$175,000	-33.01%	\$300,000	\$227,500	-24.17%
All Sales	23	23	0.00%	49	62	26.53%	\$370,000	\$372,500	0.68%	\$393,200	\$351,325	-10.65%
ESSEX												
1 Family	2	1	-50.00%	2	2	0.00%			N/A			N/A
Condo	0	0	N/A	1	1	0.00%			N/A			N/A
All Sales	2	3	50.00%	5	7	40.00%		\$344,650	N/A	\$520,000	\$344,650	-33.72%
GEORGETOWN												
1 Family	9	5	-44.44%	21	13	-38.10%	\$490,000	\$380,000	-22.45%	\$413,500	\$380,000	-8.10%
Condo	1	0	-100.00%	2	1	-50.00%			N/A			N/A
All Sales	10	7	-30.00%	23	16	-30.43%	\$515,000	\$467,500	-9.23%	\$420,000	\$440,000	4.76%
GLOUCESTER												
1 Family	14	9	-35.71%	28	28	0.00%	\$380,500	\$295,600	-22.31%	\$459,000	\$370,000	-19.39%
Condo	8	5	-37.50%	20	12	-40.00%	\$177,208	\$233,500	31.77%	\$189,708	\$225,000	18.61%
All Sales	32	19	-40.63%	72	55	-23.61%	\$347,000	\$265,000	-23.63%	\$354,500	\$350,777	-1.07%
GROVELAND												
1 Family	7	2	-71.43%	9	7	-22.22%	\$437,000		-100.00%	\$437,000	\$467,175	0.04%
Condo	4	1	-75.00%	5	2	-60.00%	\$294,500		-100.00%	\$294,500		-100.00%
All Sales	12	3	-75.00%	16	9	-50.00%	\$392,500	\$362,900	-7.54%	\$413,750	\$362,900	-12.29%
HAMILTON												
1 Family	2	4	100.00%	13	11	-15.38%		\$537,500	N/A	\$640,000	\$570,000	-10.94%
Condo	0	1	N/A	0	4	N/A			N/A		\$180,000	N/A
All Sales	2	5	150.00%	14	16	14.29%		\$350,000	N/A	\$640,000	\$525,000	-17.97%
HAVERTHILL												
1 Family	26	34	30.77%	64	68	6.25%	\$303,500	\$272,500	-10.21%	\$301,250	\$272,500	-9.54%
Condo	36	23	-36.11%	88	56	-36.36%	\$212,700	\$162,000	-23.84%	\$212,725	\$176,500	-17.03%
All Sales	62	67	11.29%	203	154	-24.14%	\$261,500	\$212,000	-18.93%	\$265,000	\$236,500	-10.75%
IPSWICH												
1 Family	7	5	-28.57%	18	15	-16.67%	\$519,000	\$430,000	-17.15%	\$519,000	\$399,000	-23.12%
Condo	9	1	-88.89%	18	7	-61.11%	\$250,500	\$350,000	40.12%	\$272,000	\$235,000	-13.60%
All Sales	17	6	-64.71%	41	26	-36.59%	\$389,000	\$472,500	21.46%	\$398,000	\$349,500	-13.03%
LAWRENCE												
1 Family	22	11	-50.00%	41	26	-36.59%	\$213,750	\$205,000	-4.09%	\$239,900	\$194,750	-18.82%
Condo	13	4	-69.23%	29	18	-37.93%	\$182,000	\$90,150	-44.35%	\$155,000	\$115,375	-25.56%
All Sales	65	44	-32.31%	151	117	-22.52%	\$215,000	\$167,500	-22.09%	\$252,000	\$175,000	-30.56%
LYNN												
1 Family	29	25	-13.79%	82	70	-14.63%	\$256,500	\$225,000	-12.28%	\$269,000	\$199,950	-25.67%
Condo	35	9	-74.29%	63	14	-77.78%	\$220,000	\$120,750	-45.11%	\$209,000	\$147,500	-29.43%
All Sales	64	34	-46.88%	145	84	-42.07%	\$238,250	\$172,875	-27.43%	\$244,000	\$174,725	-28.20%

	NUMBER OF SALES						MEDIAN PRICE					
	March 2007	March 2008	%CHANGE 07-08	2007 YTD	2008 YTD	%CHANGE 07-08	March 2007	March 2008	%CHANGE 07-08	2007 YTD	2008 YTD	%CHANGE 07-08
NAHANT												
1 Family	4	1	-75.00%	8	3	-62.50%	\$615,000		-100.00%	\$506,250	\$505,000	-0.25%
Condo	1	2	100.00%	1	3	200.00%			N/A	\$175,000	\$175,000	N/A
All Sales	5	4	-20.00%	9	8	-11.11%	\$615,000	\$231,500	-62.36%	\$397,500	\$231,500	-41.78%
NEWBURY												
1 Family	10	2	-80.00%	17	6	-64.71%	\$386,000		-100.00%	\$460,000	\$385,000	-16.30%
Condo	0	0	N/A	2	1	-50.00%			N/A			N/A
All Sales	14	4	-71.43%	27	12	-55.56%	\$364,950	\$373,500	2.94%	\$465,000	\$465,000	0.00%
NEWBURYPORT												
1 Family	20	13	-35.00%	35	25	-28.57%	\$410,000	\$426,000	3.90%	\$395,000	\$483,000	22.28%
Condo	14	13	-7.14%	31	27	-12.90%	\$280,000	\$255,000	-8.93%	\$285,000	\$270,000	-5.26%
All Sales	40	29	-27.50%	78	58	-25.64%	\$342,500	\$328,000	-4.23%	\$347,500	\$342,500	-1.44%
NORTH ANDOVER												
1 Family	23	13	-43.48%	45	31	-31.11%	\$422,500	\$530,000	25.44%	\$415,000	\$517,500	24.70%
Condo	18	9	-50.00%	57	25	-56.14%	\$250,000	\$320,000	28.00%	\$229,900	\$277,900	20.88%
All Sales	42	24	-42.86%	110	61	-44.55%	\$353,750	\$337,500	-4.59%	\$307,500	\$353,000	14.80%
PEABODY												
1 Family	21	27	28.57%	55	54	-1.82%	\$334,000	\$332,000	-0.60%	\$337,000	\$331,000	-1.78%
Condo	14	9	-35.71%	41	28	-36.59%	\$231,000	\$183,900	-20.39%	\$255,000	\$221,000	-13.33%
All Sales	39	39	0.00%	109	91	-16.51%	\$305,000	\$318,000	4.26%	\$330,000	\$305,500	-7.42%
ROCKPORT												
1 Family	2	5	150.00%	10	9	-10.00%		\$355,000	N/A	\$417,500	\$413,000	-1.06%
Condo	2	1	-50.00%	7	5	-28.57%			N/A	\$322,500	\$330,000	2.33%
All Sales	5	8	60.00%	19	18	-5.26%	\$382,500	\$335,000	-12.42%	\$350,000	\$362,000	3.43%
ROWLEY												
1 Family	3	2	-33.33%	5	11	120.00%	\$560,000		-100.00%	\$560,000	\$440,000	-21.43%
Condo	0	1	N/A	1	2	100.00%			N/A			N/A
All Sales	4	5	25.00%	9	18	100.00%	\$568,500	\$480,000	-15.57%	\$470,000	\$444,500	-5.43%
SALEM												
1 Family	15	9	-40.00%	40	23	-42.50%	\$314,900	\$290,000	-7.91%	\$317,250	\$330,000	4.02%
Condo	31	15	-51.61%	77	43	-44.16%	\$233,000	\$227,000	-10.28%	\$246,000	\$229,500	-6.71%
All Sales	54	29	-46.30%	138	66	-37.68%	\$292,500	\$255,000	-12.82%	\$287,500	\$280,500	-2.43%
SALISBURY												
1 Family	1	0	-100.00%	2	6	200.00%			N/A		\$320,000	N/A
Condo	6	5	-16.67%	24	21	-12.50%	\$230,000	\$307,000	33.48%	\$249,900	\$307,000	22.85%
All Sales	13	15	15.38%	47	44	-6.38%	\$145,000	\$317,000	118.62%	\$180,000	\$337,450	87.47%
SAUGUS												
1 Family	27	10	-62.96%	52	41	-21.15%	\$307,000	\$251,500	-14.82%	\$342,950	\$306,000	-10.77%
Condo	5	4	-20.00%	15	5	-66.67%	\$300,000	\$294,500	-1.83%	\$330,000	\$290,000	-12.12%
All Sales	38	21	-44.74%	78	57	-25.00%	\$316,000	\$295,000	-6.65%	\$342,950	\$305,000	-11.07%
SWAMPSCOTT												
1 Family	10	3	-70.00%	25	12	-52.00%	\$380,000	\$307,000	-19.21%	\$399,500	\$398,000	-0.38%
Condo	4	2	-50.00%	13	5	-61.54%	\$220,500		-100.00%	\$262,000	\$160,000	-38.93%
All Sales	18	5	-72.22%	48	18	-60.87%	\$308,000	\$215,000	-40.77%	\$359,500	\$341,000	-5.15%
TOPSFIELD												
1 Family	3	0	-100.00%	9	4	-55.56%	\$568,000		-100.00%	\$517,845	\$406,500	-21.47%
Condo	2	0	-100.00%	5	0	-100.00%			N/A	\$429,000		-100.00%
All Sales	5	0	-100.00%	14	5	-64.29%	\$822,000		-100.00%	\$475,000	\$410,000	-13.68%
WENHAM												
1 Family	5	0	-100.00%	11	6	-45.45%	\$475,000		-100.00%	\$475,000	\$382,848	-19.40%
Condo	0	0	N/A	0	1	N/A			N/A			N/A
All Sales	7	0	-100.00%	13	7	-46.15%	\$475,000		-100.00%	\$475,000	\$425,000	-10.53%
WEST NEWBURY												
1 Family	5	2	-60.00%	11	6	-45.45%	\$575,000		-100.00%	\$465,000	\$422,000	-9.25%
Condo	0	0	N/A	0	0	N/A			N/A			N/A
All Sales	5	2	-60.00%	11	7	-36.36%	\$575,000		-100.00%	\$465,000	\$440,000	-5.38%
ESSEX COUNTY												
1 Family	438	287	-34.17%	973	758	-22.30%	\$375,000	\$390,000	-12.00%	\$370,000	\$338,500	-8.51%
Condo	291	163	-43.99%	731	428	-41.45%	\$230,000	\$212,000	-7.83%	\$235,000	\$222,250	-5.43%
All Sales	894	588	-34.23%	2,150	1,586	-27.16%	\$305,750	\$279,900	-8.45%	\$310,000	\$292,250	-5.73%

*The statistics shown in this table are based on documents filed during the month indicated and include transfers with prices greater than \$1,000. Foreclosure deeds have been excluded from these statistics.